PRIMA COMM

# 2026

Brings You Connectivity







www.primacomm.com



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# About Us

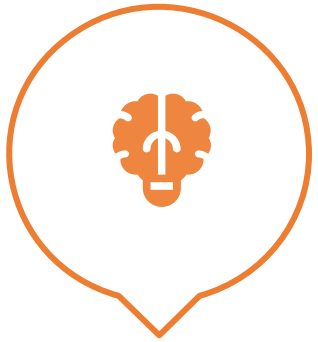
- A leading company in the field of Information Technology, established in 2002
- Specializes in delivering complete solutions in telecommunications and IT, offers integrated technological and management solutions.
- Professional team members with over 100 years of combined IT experience across the Middle East that have held leadership roles in multinational companies.
- Aims to drive growth in the IT and telecommunications sectors across Egypt, the Middle East, and Africa through innovative and integrated solutions.

# Mission and vision



## Mission

To provide integrated solutions to achieve optimal results.



## Vision

To achieve excellence in Information Technology through skilled, trained professionals and partnerships with top global technology providers.

# Our Scope

1. Network Solutions & IT
2. ports and airports specialized Solutions
3. Solar Energy Systems



# Network Solutions & IT

1 **Network Solutions**

Delivering exceptional results for our clients

2 **IT Infrastructure**

Design, build, and maintain hardware and software

3 **Telecomunications**

We help our clients grow their businesses by providing private, secure, and reliable wireless networks.

4 **Fiber Optic Solutions**

PrimaComm provides end-to-end integrated solutions, covering all project phases from site inspection to fiber optic link testing.

5 **Light Current Systems**

We assist in planning, designing, implementing, and supporting comprehensive solutions using the best technologies in the field.

6 **Smart Cities**

PrimaComm offers advanced solutions and applications for smart cities.



# Network Solutions & IT

- PrimaComm provides integrated networking solutions for its clients using the best technologies and equipment.
- The company has completed numerous projects for various clients, including key governmental entities.



# Telecommunications

- PrimaComm helps its clients grow their businesses by providing private, secure, and reliable wireless networks.
- PrimaComm is the primary partner of Aviat in Egypt, One of the largest wireless communication equipment companies in the world.
- The company has supplied and installed a large number of broadband wireless communication devices across Egypt, utilizing top-notch expertise.



# Fiber Optic Solutions

- PrimaComm leads the way with complete solutions in the fiber optics sector, starting with collecting customer requirements , design, implementation and maintenance.
- Main Partner of the largest fiber optic companies in the world **(OFS/Furukawa)** for the Arab Republic of Egypt.
- Successfully executed numerous projects in the fiber optics field with major telecommunications companies in the region.



# Light Current Systems

- Planning, design, implementation, and ongoing support for integrated solutions for organizations, relying on the best low-current technologies.

- The company has successfully executed numerous projects in the following areas:

  - ❖ Digital and traditional surveillance camera systems
  - ❖ Access control systems
  - ❖ Fire alarm systems
  - ❖ Lighting and HVAC control systems
  - ❖ Other solutions



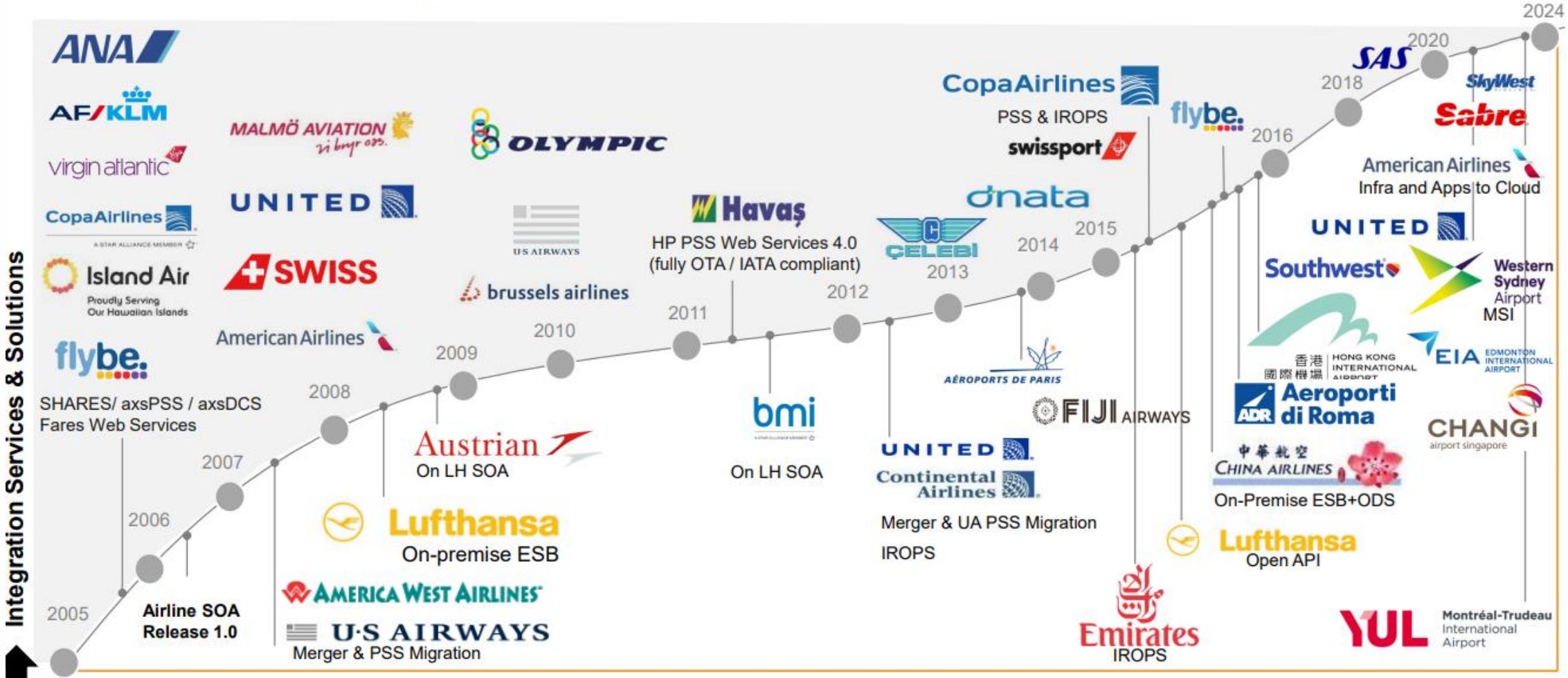
# Smart Cities and Communities

- Development of preliminary infrastructure plans for smart communities.
- Establishment of control and management centers, as well as data centers for the administration of smart communities.
- Implementation of smart transportation foundations and traffic control systems for smart communities.
- Incorporation of artificial intelligence technologies (**AI**) in the management of smart communities.
- The company has executed several projects in collaboration with the Administrative Capital Company (**ACUD**)



# Airports Solutions

## DXC Aviation Experiences



# ports Solutions

## Our services for the logistic players



### Port Authorities

- Topology Management
- Safety & Security Services
- Admin Services
- Accounting Services
- Interoperability with other IT Public Platforms

### Ports

- Operational PCS
- Business Processes
  - Import / Export / Transhipment / Domestic / EU
- Goods Management
  - Containerized Goods
  - Solid & Liquid Bulk \
  - RO-RO
- Passenger Services
  - RO-PAX
  - Cruise

### Road Transportation

- Logistic Nodes Access facilities
- Unified Card Access Mgmt.
- Intermodal synchronization
- Services for Fleet Managers
  - Basic Fleet Management
  - Mission Management
  - DG Mission Management
  - Supporting Services

### Dry Ports - Freight Villages

- Access control
- Intermodal ops synchronization
- Supporting services for D.P./F.V. authority

### Manufacturing Industry

- Intermodal Ops synchronization
- Controlled “Customs Corridor”
- Supporting services for road transportation

Primacomm | YOKOGAWA

# Oil & Gas Solutions

From exploration to end products — reliable, safe and efficient operations across the entire oil & gas value chain.

**Industry expertise for a more sustainable tomorrow**



## Upstream
**Exploration & Production**

- Wellhead automation
- Field instrumentation (pressure, temperature, flow, level)
- Remote monitoring
- Production optimization
- Harsh-environment solutions



## Midstream
**Pipelines, Storage & LNG**

- Pipeline monitoring & control
- SCADA and telemetry
- Compressor stations
- Tank farms & terminals
- LNG receiving and regasification



## Downstream
**Refining & Petrochemicals**

- Process control and optimization
- Advanced Process Control (APC)
- Energy management
- Quality and clean fuel production
- Integration with petrochemical processes



## Process Safety
**& Risk Management**

- Safety Instrumented Systems (SIS)
- Emergency Shutdown (ESD)
- Fire & Gas systems
- Critical process protection
- Compliance with international standards



## Digital Operations
**& Asset Performance**

- Integrated operations (OT/IT)
- Asset performance management
- Predictive maintenance
- Data analytics & AI/ML
- Enhanced operational efficiency

## YOKOGAWA Key Capabilities



**Measurement & Field Instruments**



**Control Systems (CENTUM VP)**



**Safety Systems (ProSafe-RS)**



**Advanced Control & Optimization (APC)**



**Industrial Software & Digital Solutions**

**Lifecycle Services**

Support & Optimization

# What We Offer In Solar??....

Supply PV Systems for autonomous power generation for On-and Off-grid applications.
Selection and use of high-quality products as we pay attention to details

Provide all solar devices such as: -

- Solar Panels
- Inverters
- Batteries
- Charge controllers
- Submersible pumps
- Others...



# Our Projects



1. More than 100 projects of supplying and installing fiber optic infrastructure inside and outside Egypt.
2. Maintaining, Installing and testing Marine Cables (International Cables) in many countries (KSA - Kuwait - Nigeria - Yemen - Egypt - Iraq - Pakistan – China)
3. More than 100 projects of Suppling and installing of Surveillance system
4. Supplying and installing more than 400 wireless Broadband links
5. Pioneering in solar energy solutions for diverse applications.
6. Specialization in a wide range of smart home applications for enhanced comfort and convenience.
7. Installation and Commissioning of WiMAX Communication Links for **GASCO.**

# Key Clients – Administrative Capital Projects

1. Wi-Fi Network and Surveillance Devices for the Government District N1 Network.
2. End Devices, Cables, Connectors, and Accessories for Optical Cables at the Administrative Capital Company Office.
3. Main Storage Unit for the City Management Center and Control Center for Communication Centers (NN1 & NN2).
4. Cables and Accessories for the Government District buildings and the City Management Building (COC), as well as the Control and Management Building (CCC) and Control Center for Communication Centers (NN1 & NN2).
5. Cybersecurity Equipment for the Government District Control Center and vital buildings in collaboration with the Military Intelligence Authority (FMC).
6. Digital Phone System for the Administrative Capital Company Office (IP Phone System).
7. Government Control Center Project (GCC) in collaboration with Honeywell.
8. Infrastructure Project for Virtual Desktop Infrastructure (VDI) in collaboration with Orange.
9. Central Bus Station Project in collaboration with Atos Egypt.
10. Central Park Project in collaboration with Atos Egypt (People Park).Main Spine in the Government District with Atos Egypt.
11. Passive Fronthaul Equipment for connecting mobile towers to the communication center in the Administrative Capital.
12. DC Power System for COC and CCC buildings and NN2.
13. CBD network infrastructure Testing and Operation



# Clients
















































LOGOS.ADAM96.COM

# Clients


ARAB PETROLEUM PIPELINES CO
الشركة العربية لأنابيب البترول
SUMED
سوميد


بترول أبوقير
ABU QIR PETROLEUM

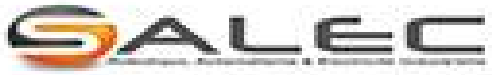

AGIBA


Egyptian Natural Gas Co.
GASCO


ERC
Egyptian Resorts Company


ALKAN
C.I.T


TE
connectivity
SUBCOM


SALEC


TeleTech
teletech.com


السويس للأسمنت
Suez Cement
Italcementi Group


Lucent Technologies
Bell Labs Innovations




VEOLIA
ENVIRONMENTAL
SERVICES


BarkoTel
COMMUNICATIONS


ERICSSON

# Clients

محافظه الجيزة

telecomegypt

GIZA SYSTEMS
we integrate

ELSEWEDY CABLES

RAYA

midas

ZTE
中兴通讯股份有限公司
ZTE CORPORATION

ALFA LOGISTICS
unlimited solutions

امارات مصر
Emarat Misr

green valley

Khalda خالدة
Apache

Ministry of Health & Population
وزارة الصحة والسكان

البنك الأهلي المصري
NATIONAL BANK OF EGYPT

البنك العربي الافريقي الدولي
arab african international bank

EGX The Egyptian Exchange
البورصة المصرية

EIB

QNB

المصري اليوم

# Partners


Lightera


FURUKAWA
ELECTRIC


Aviat
NETWORKS


YOKOGAWA


Platinum
Partner


aruba
Solution Provider
PLATINUM
PARTNER


DXC
TECHNOLOGY


DELL Technologies
TITANIUM PARTNER


CISCO


Hewlett Packard
Enterprise


paloalto
NETWORKS


HUAWEI


FORTINET
EXPERT PARTNER


BridgeWave
COMMUNICATIONS


Microsoft
Gold Partner


Red Hat


kaspersky
Gold
Partner


FIBERBIT
TECHNOLOGY CO LTD


vmware
PARTNER
ENTERPRISE
SOLUTION PROVIDER


VERITAS
Partner Force
Gold Partner


f5


Cambium Networks


dura-line

# Partners

powering tomorrow
Growatt

Jinko Solar
Building Your Trust in Solar

Trinasolar

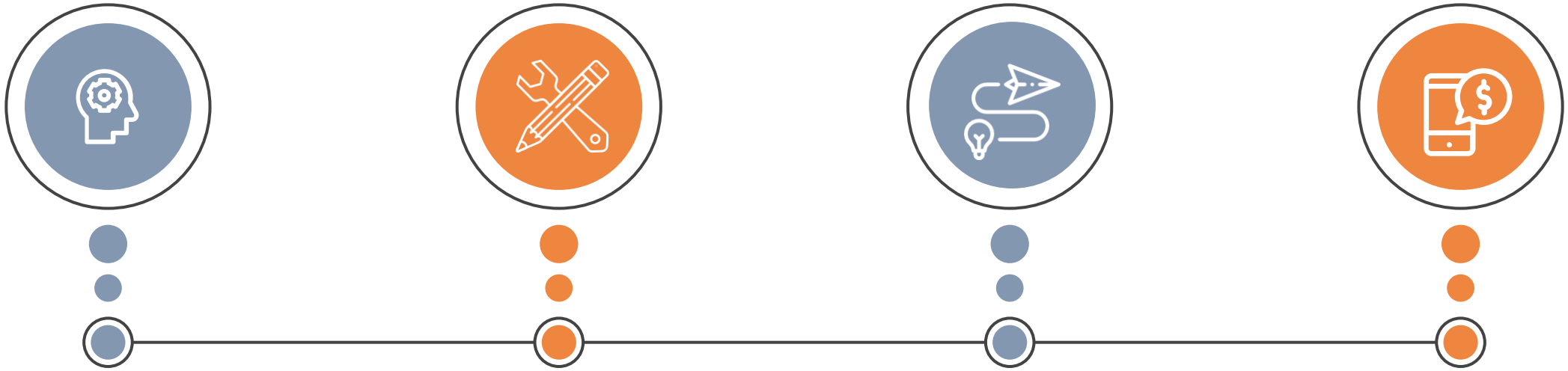
MUST®

SUNTECH | 20

JYC BATTERY®

newmax®

# Our strength



## Team spirit

at PrimaComm, "It's People" that make us stand out

## Skills

Our team possesses a wide array of skills and knowledge, covering every aspect of telecommunications, information technology, and surveillance

## End-to-end solution

provide reliable and efficient end to end solution

## Services

our capabilities encompass a comprehensive range of services, including design, product selection, supply, installation, project management, quality control, commissioning, and documentation

PRIMA COMM

# Why PrimaComm?

- We listen carefully to our clients and deliver solutions with the best combination of quality, cost and efficiency.

- We also aim to hire and retain people who have a strong devotion to technology. Our teams consist of tech-passionate who are always ready to perform and innovate.

- We have an R&D department, and we continuously train our staff so that we always deliver best solutions to the customer.



PRIMA COMM

# 2026

# THANKS




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